

Outsourcing Services



“Services that provide resources and unlock value for offshore developers and their clients.”

It's a huge decision. Outsourcing promises the benefit of cost savings and it adds a tremendous amount of risk. More than half of all companies currently engaged in offshore development report their initiatives are “not successful”. Client preparation, execution and joint vendor planning account for 50% of all failures. So much for blaming the provider-- they only account for 15% of failures. Will you beat the odds? You have a 50-50 chance.

Improve your odds by bringing in the third party expertise of Questcon to assure project value. We help clients make better decisions about what to outsource and how to do it. Whether your strategy includes development, maintenance or both, our services pinpoint what to do and how to do it. Questcon also provides testing and quality services and resources that help companies assure success through an independent expert, with no hidden agendas.

Achieve real cost savings.

Most companies clearly expect to save a lot when outsourcing. Cost savings from executing a successful outsourcing strategy are 10% for most companies. It may surprise you to know that lower labor costs account for a very small percentage of those savings- less than 10%. The vast majority of savings comes from Process Improvement and Vendor Education. That's where Questcon comes in. We assess the situation and provide solid process improvement coupled with unparalleled education and mentoring.

Mitigate risk.

Risk comes from so many angles- what to outsource, provider selection, development process maturity, planning, communication, execution, and ability to measure results, just to name a few. Questcon helps you determine where the chances of risk are greatest, their potential impact and how to mitigate them.

Trust.

With decisions this important, you have to ask yourself a question. Who do you trust? Questcon is independent, experienced and has only one objective in mind-- to assure the success of your offshore engagements.

Testing Services

Long before Outsourcing was a phenomena, Questcon got its start providing testing services to clients. Still the best and most independent provider, Questcon offers a full range of outsourced capabilities from planning to implementation to measurable results. Why risk your results with new and relatively unproven sources when you can trust Questcon to test it right.

Resource Staffing

Our parent company, Howard Systems, has been an undisputed industry leader in providing IT staffing resources for over thirty years. Together, we provide client driven solutions for all your QA and test staffing needs. Whether on-shore or off-shore, we provide experienced professionals and flexible staffing options where you need it, when you need it. Demand the best in your staff.

Offshore Quality

Questcon can help you mitigate the risks associated with outsourcing by evaluating the proficiency of offshore suppliers through an assessment of key QA, process and test elements. Our experts can also properly prepare you for outsourcing and show you how to maximize savings through solid process improvement and vendor education.